



PACE UNIVERSITY

Financial Statements

June 30, 2020 and 2019

(With Independent Auditors' Report Thereon)



KPMG LLP
345 Park Avenue
New York, NY 10154-0102

Independent Auditors' Report

The Board of Trustees
Pace University:

We have audited the accompanying financial statements of Pace University (the University), which comprise the balance sheets as of June 30, 2020 and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pace University as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

KPMG LLP

November 19, 2020

PACE UNIVERSITY

Balance Sheets

June 30, 2020 and 2019

| Assets | 2020 | 2019 |
|---|----------------|--------------|
| Cash and cash equivalents | \$ 22,842,030 | 5,975,342 |
| Student accounts receivable (net of allowance for doubtful accounts of \$3,981,263 and \$3,001,263, respectively) | 13,240,349 | 10,537,764 |
| Grants and other receivables | 3,049,725 | 4,368,251 |
| Prepaid expenses and other assets | 4,698,294 | 4,450,733 |
| Contributions receivable, net (note 4) | 20,946,506 | 21,901,877 |
| Investments – endowment and other (notes 5 and 6) | 197,969,438 | 196,927,406 |
| Investments – designated for construction (note 7) | 9,232,720 | 16,002,171 |
| Student loans receivable (net of allowance for doubtful accounts of \$5,071,972 and \$5,031,345, respectively) | 7,336,141 | 9,524,221 |
| Funds held by bond trustees, at fair value (note 11) | 1,438,821 | 1,533,830 |
| Plant assets, net (note 9) | 426,646,279 | 421,517,041 |
| Total assets | \$ 707,400,303 | 692,738,636 |
| Liabilities and Net Assets | | |
| Liabilities: | | |
| Accounts payable and accrued liabilities | \$ 45,547,107 | 45,675,202 |
| Notes payable (note 9) | — | 5,000,000 |
| Deferred revenues and deposits | 32,037,533 | 23,152,463 |
| Long-term debt (notes 11 and 12) | 191,301,590 | 195,677,170 |
| Deferred rental revenue (note 13) | — | 944,196 |
| Asset retirement obligations | 6,219,450 | 5,984,107 |
| Deferred rental obligations (note 18) | 41,684,339 | 35,174,496 |
| Accrued postretirement health benefits obligation (note 14) | 62,298,185 | 67,075,889 |
| U.S. government grants refundable | 10,761,792 | 12,826,855 |
| Total liabilities | 389,849,996 | 391,510,378 |
| Commitments and contingencies (notes 5, 10,12,18, and 21) | | |
| Net assets (note 16) | | |
| Net assets without donor restrictions: | | |
| General | 155,565,156 | 151,324,083 |
| Accrued postretirement health benefits obligation | (62,298,185) | (67,075,889) |
| Total net assets without donor restrictions | 93,266,971 | 84,248,194 |
| Net assets with donor restrictions | | |
| Purpose and/or time restricted | 111,953,469 | 108,461,843 |
| Endowment fund corpus | 112,329,867 | 108,518,221 |
| Total net assets with donor restrictions | 224,283,336 | 216,980,064 |
| Total net assets | 317,550,307 | 301,228,258 |
| Total liabilities and net assets | \$ 707,400,303 | 692,738,636 |

See accompanying notes to financial statements.

PACE UNIVERSITY

Statements of Activities

Years ended June 30, 2020 and 2019

| | 2020 | | | 2019 | | |
|---|----------------------------|-------------------------|--------------------|----------------------------|-------------------------|--------------------|
| | Without donor restrictions | With donor restrictions | Total | Without donor restrictions | With donor restrictions | Total |
| Revenues: | | | | | | |
| Tuition and fees, net (note 17) | \$ 288,872,278 | — | 288,872,278 | 281,339,586 | — | 281,339,586 |
| Government grants and contracts | 13,000,492 | — | 13,000,492 | 8,617,082 | — | 8,617,082 |
| State appropriations | 824,282 | — | 824,282 | 842,538 | — | 842,538 |
| Contributions | 2,356,618 | 10,711,214 | 13,067,832 | 2,040,240 | 10,400,460 | 12,440,700 |
| Investment return appropriated | 1,805,312 | 5,769,792 | 7,575,104 | 1,911,476 | 5,717,622 | 7,629,098 |
| Sales and services of auxiliary enterprises | 62,176,030 | — | 62,176,030 | 71,782,149 | — | 71,782,149 |
| Other sources | 5,656,636 | — | 5,656,636 | 7,724,409 | — | 7,724,409 |
| Net assets released from restrictions | 11,119,370 | (11,119,370) | — | 23,573,192 | (23,573,192) | — |
| Total revenues | 385,811,018 | 5,361,636 | 391,172,654 | 397,830,672 | (7,455,110) | 390,375,562 |
| Expenses: | | | | | | |
| Instruction | 137,417,594 | — | 137,417,594 | 139,368,211 | — | 139,368,211 |
| Research | 3,746,407 | — | 3,746,407 | 3,733,601 | — | 3,733,601 |
| Academic support | 54,962,742 | — | 54,962,742 | 54,266,301 | — | 54,266,301 |
| Student services | 45,194,653 | — | 45,194,653 | 47,705,795 | — | 47,705,795 |
| Institutional support | 62,315,944 | — | 62,315,944 | 61,336,159 | — | 61,336,159 |
| Auxiliary enterprises | 70,437,170 | — | 70,437,170 | 75,341,294 | — | 75,341,294 |
| Student scholarship – CARES Act | 4,281,053 | — | 4,281,053 | — | — | — |
| Total expenses | 378,355,563 | — | 378,355,563 | 381,751,361 | — | 381,751,361 |
| Excess (deficiency) of operating revenues over expenses | 7,455,455 | 5,361,636 | 12,817,091 | 16,079,311 | (7,455,110) | 8,624,201 |
| Nonoperating activities: | | | | | | |
| Investment return, net | 17,144 | 1,967,502 | 1,984,646 | 702,713 | 8,649,196 | 9,351,909 |
| Changes in postretirement health benefits obligation other than net periodic cost | 360,007 | — | 360,007 | (6,433,748) | — | (6,433,748) |
| Net periodic benefit costs other than service costs | 1,132,802 | — | 1,132,802 | 394,786 | — | 394,786 |
| Other | 53,369 | (25,866) | 27,503 | 75,315 | 64,873 | 140,188 |
| Nonoperating activities, net | 1,563,322 | 1,941,636 | 3,504,958 | (5,260,934) | 8,714,069 | 3,453,135 |
| Change in net assets | 9,018,777 | 7,303,272 | 16,322,049 | 10,818,377 | 1,258,959 | 12,077,336 |
| Net assets at beginning of year | 84,248,194 | 216,980,064 | 301,228,258 | 73,429,817 | 215,721,105 | 289,150,922 |
| Net assets, end of year | \$ 93,266,971 | 224,283,336 | 317,550,307 | 84,248,194 | 216,980,064 | 301,228,258 |

See accompanying notes to financial statements.

PACE UNIVERSITY

Statements of Cash Flows

Years ended June 30, 2020 and 2019

| | 2020 | 2019 |
|---|---------------|--------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ 16,322,049 | 12,077,336 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Net appreciation in fair value of investments | (7,190,061) | (13,787,376) |
| Net depreciation (appreciation) in investments designated for construction | 6,243 | (7,461) |
| Net depreciation (appreciation) in fair value in split-interest agreement investments | 57,732 | (22,294) |
| Investment return on funds held by bond trustee | (53,369) | (75,315) |
| Change in value of split-interest agreement liabilities | (20,501) | (29,411) |
| Postretirement related changes other than net periodic pension cost | (360,007) | 6,433,748 |
| Provision for doubtful student loans receivable | 40,628 | 158,077 |
| Deferred rental revenue | (944,196) | (944,197) |
| Depreciation | 19,426,505 | 19,180,298 |
| Amortization of asset retirement obligation | 353,123 | 408,238 |
| Amortization of bond premium, net of bond discount accretion | (285,186) | (285,187) |
| Amortization of bond issuance costs | 144,606 | 144,607 |
| Revenues and losses restricted for permanent investment and capital | (5,177,501) | (5,923,647) |
| Changes in operating assets and liabilities: | | |
| Student accounts receivable, net of allowance | (2,702,585) | (1,110,295) |
| Government grants and other receivables | 1,318,526 | (423,549) |
| Prepaid expenses and other assets | (247,561) | (1,914,095) |
| Contributions receivable, net | 3,217,202 | (995,279) |
| Noncapital accounts payable and accrued liabilities | (88,109) | 2,218,744 |
| Deferred revenues and deposits | 8,885,070 | (2,066,511) |
| Deferred rent obligation | 6,509,843 | 5,669,924 |
| Asset retirement obligation | (117,780) | (1,059,408) |
| Accrued postretirement benefit obligation | (4,417,696) | (5,117,101) |
| U.S. government grants refundable | (2,065,063) | 223,649 |
| Net cash provided by operating activities | 32,611,912 | 12,753,495 |
| Cash flows used in investing activities: | | |
| Repayment of student loans, net of issuance | 2,147,452 | 2,198,376 |
| Purchase of plant assets | (24,555,743) | (38,702,064) |
| Decrease in capital accounts payable | (19,486) | (4,230,557) |
| Purchase of investments | (20,146,675) | (41,620,843) |
| Proceeds from sale of investments | 33,000,180 | 70,518,351 |
| Net cash used in investing activities | (9,574,272) | (11,836,737) |
| Cash flows (used in) provided by financing activities: | | |
| Contributions received for capital projects and permanent investments | 5,177,501 | 5,923,647 |
| Net (increase) decrease in contribution receivable for permanent investments and capital projects | (2,261,831) | 655,237 |
| Repayment of notes payable | (5,000,000) | (5,000,000) |
| Proceeds from notes payable | — | 5,000,000 |
| Repayment of indebtedness | (4,235,000) | (4,040,000) |
| Decrease in funds held by bond trustees | 148,378 | 50,821 |
| Net cash (used in) provided by financing activities | (6,170,952) | 2,589,705 |
| Net increase in cash and cash equivalents | 16,866,688 | 3,506,463 |
| Cash and cash equivalents at beginning of year | 5,975,342 | 2,468,879 |
| Cash and cash equivalents at end of year | \$ 22,842,030 | 5,975,342 |
| Supplemental disclosure: | | |
| Interest paid | \$ 7,647,887 | 7,880,739 |

See accompanying notes to financial statements.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

(1) Nature of Operations

Pace University (the University) is an independent, coeducational, nonsectarian, not-for-profit institution of higher education with campuses in New York City and Westchester County. The University was founded in 1906 and was granted college status in 1948 by the New York State Board of Regents. The University is exempt from federal income taxes under the provisions of Section 501(c) (3) of the Internal Revenue Code (IRC).

The University considers teaching and learning its highest priorities. The University's commitment to the individual needs of students is at the heart of its mission. Offering access and opportunity to qualified men and women, the University embraces persons of diverse talents, interests, experiences, and origins who have the will to learn and the desire to participate in university life. The University offers a wide range of academic and professional programs at the graduate and undergraduate levels in six colleges and schools and is accredited by major accrediting entities. In addition, the University offers JD and LLM degrees through the Pace University Elisabeth Haub School of Law.

Pace University Fund, LP (Pace Fund) is a limited partnership, which commenced operations on December 4, 2013, in which the University is the sole limited partner, and Cambridge Associates Resources, LLC is the general partner. The Pace Fund acts as an investment vehicle for a significant portion of the University's endowment and is recorded at its net asset value at June 30, 2020 and 2019. As the sole limited partner of the Pace Fund, the University continues to have access to investments on a daily basis, subject to the liquidity of the portfolio. In addition, the University has the right to redeem the entire investment portfolio included in the Pace Fund on a quarterly basis.

Current Environment

In March 2020, the World Health Organization declared the novel coronavirus (COVID-19) a pandemic. The outbreak of the disease has affected travel, commerce, and financial markets globally, including in the United States. The continued spread of COVID-19 and its impact on social interaction, travel, economies, and financial markets may adversely affect operations and financial condition, including, among other things, (i) the ability of the University to conduct its operations and/or the cost of operations, (ii) governmental and non-governmental funding, and (iii) financial markets impacting investments valuation and interest rates.

Commencing March 18, 2020, undergraduate and graduate course instruction was conducted virtually and most students vacated the campus. The University granted refunds of approximately \$5.9 million in fiscal year 2020 for housing and dining services not provided after the campus was vacated. Students continued to meet their academic requirements for the remainder of the 2019-20 academic year. For the 2020-21 academic year, the University has offered a hybrid model learning environment with classes offered in person and via virtual systems. In-person on-campus operations have been implemented adhering to the health and safety guidelines of New York State and the requirements of the Centers for Disease Control and Prevention (CDC). Currently, faculty and staff are working both remotely and in person to ensure continuity of essential operations. Given the uncertainty over the progression of the virus and governmental emergency directives, there is no timetable for when instruction and campus operations will return to normal.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

The COVID-19 pandemic has negatively affected national, state, and local economies and global financial markets, and the higher education landscape in general. While the financial impact on the University cannot be quantified at this time, the pandemic may have a material adverse effect on the current and future financial profile and operating performance of the University. The University continues to monitor the course of the pandemic and is prepared to take additional measures to protect the health of the University community and promote the continuity of its academic mission.

In conjunction with the public health and economic impacts of COVID-19, U.S. Congress passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act on March 27, 2020. The CARES Act Higher Education Emergency Fund (HEERF) included provisions to provide financial support to colleges and universities with 90% of these funds going directly to the institutions. Colleges and universities were mandated to use at least 50% of their allotment for direct emergency aid to students. The University's total CARES Act allocation received was \$8,562,106, in two separate tranches, \$4,281,053 received on April 28, 2020 and \$4,281,053 received on May 11, 2020. The first tranche has been disbursed to eligible students. The second tranche is currently being disbursed as financial assistance to the University's students and as of November 19, 2020, \$1,531,679 has been disbursed, with the University's intent to continue to disburse the full remaining balance to its students.

(2) Summary of Significant Accounting Policies

The significant accounting policies followed by the University are described below:

(a) Basis of Presentation

The University's financial statements are prepared on the accrual basis of accounting in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) for not-for-profit entities. Net assets are presented either as net assets without donor restrictions or as net assets with donor restrictions.

Net assets without donor restrictions are available to support the University's operations. The only limits on the use of these net assets are the broad limits resulting in the nature of the University, the environment in which it operates, the purposes specified in the University's corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions are restricted by a donor for use for a particular purpose or in a future year. Some donor-imposed restrictions are temporary in nature and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. When a donor's restriction is satisfied, the expiration of the restriction is reported in the financial statements by reclassifying the net asset from net assets with donor restrictions to net assets without donor restrictions. Donor-restricted contributions (including government grants and contracts) that are received within the same reporting period of when the restrictions are satisfied are recognized as net assets without donor restrictions. Other donor-imposed restrictions are perpetual in nature; the University must continue to use these resources in accordance with the donor's instructions. All revenues and net gains are reported in net assets without donor restrictions in the Statement of Activities unless the donor specified the use of the related resources for a particular purpose or in a future period. All expenses are reported as decreases in net assets without donor restrictions.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

In accordance with ASU No. 2014-15, *Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern*, management has evaluated the University's ability to continue as a going concern and has determined that there are no conditions or events that raise substantial doubt about the University's ability to continue as a going concern for a period of one year after the date that these financial statements were issued.

(b) Accounting Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, the University's management evaluates the estimates and assumptions based on historical experiences and various other factors and circumstances. University management believes that the estimates and assumptions are reasonable; however, the actual results could differ from those estimates.

Significant estimates made in the preparation of these financial statements include the fair value of investments, accrued postretirement benefit obligation, allowance for student accounts and loans receivable, allowance for uncollectible contributions receivable, useful lives of plant assets, and asset retirement obligation.

(c) Recently Adopted Accounting Pronouncements

The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*, which requires that the Statement of Cash Flows include the change during the period in the total cash and cash equivalents, as well as in restricted cash and restricted cash equivalents. Therefore, the amounts classified as restricted cash and cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of period total amounts shown on the Statement of Cash Flows. This ASU is effective for fiscal years beginning after December 15, 2018 and requires a retrospective transition method. The University has adopted this ASU for the year ended June 30, 2020 with retrospective transition. The adoption did not have an effect on the University's Statement of Cash Flows.

(d) Cash and Cash Equivalents

The University considers all highly liquid instruments with original maturities of three months or less at the time of purchase to be cash equivalents, except for those that are purchased by the University's investment managers as part of their long-term investment strategies or for the purpose of investments-designated for construction, and funds held by bond trustees.

The University maintains cash balances at various financial institutions located in the New York Metropolitan area and deposit accounts at each bank are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per account. The balances occasionally exceed those limits. Cash equivalents, other securities, and limited amounts of cash held in brokerage accounts are protected by the Securities Investor Protection Corporation (SIPC) in the event of broker-dealer failure, up to \$500,000 of protection for each brokerage account, with a limit of \$250,000 for claims of uninvested cash balances. The SIPC insurance does not protect against market losses on investments.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

(e) Student Tuition and Fees

Revenue from student education, residence, and dining services is determined based on published rates and is billed and reflected net of reductions from institutional student aid, which may be funded by endowment funds or other institutional resources. Such revenue is recognized as the services are provided over the academic year, which generally aligns with the University's fiscal year. Payments for student services received prior to the commencement of each academic term are reported as student deposits to the extent services will be rendered in the following fiscal year.

(f) Student Accounts Receivable

Student accounts receivable are unsecured noninterest-bearing amounts from students for their tuition, housing, and fees due to the University. Management has established an allowance for doubtful accounts for outstanding balances deemed to be uncollectible. The allowance for uncollectible student accounts receivable is based on management's evaluation of individual student accounts, established payment terms, and historical trends.

(g) Government Grants and Contracts

Government grants and contracts are generally considered conditional contributions, as the agreements generally include a barrier that must be overcome and either a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets. The presence of both a barrier and a right of return or right of release indicates that what a recipient promises to give are not recognized until they become unconditional, that is, when the barrier(s) in the agreement are overcome. Grant revenue from federal agencies is subject to independent audit under the Office of Management and Budget's audit requirements for federal awards and review by grantor agencies. The review could result in a disallowance of expenditures under the terms of the grant or reductions of future grant funds. Based on prior experience, the University's management believes that costs that may ultimately be disallowed, if any, would not materially affect the financial position of the University.

(h) Contributions

Contributions, including unconditional promises to give (pledges), are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions. Unconditional promises with payments due in future years have an implied time restriction to be used in the year the payment is received and therefore are reported as restricted. Conditional promises are not recognized until they become unconditional. A contribution is conditional on the basis of whether an agreement includes a barrier that must be overcome and either a right of return of assets transferred or a right of release of promisor's obligation to transfer assets. When such barriers are overcome and therefore a contribution has been deemed unconditional, the University considers whether the contribution is restricted on the basis of the specific donor-imposed restriction.

Contributions of assets other than cash are recorded at their estimated fair value. Contributions of long-lived assets and their purchase or construction are reported in net assets with donor restrictions and are released to net assets without donor restrictions when the assets are placed in service. Contributions with restrictions whose donor-imposed restrictions were met during the fiscal year, including contributions for assets placed in service, are recorded in net assets without donor

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

restrictions. Contributions that are expected to be collected in less than a year are reported at net realizable value. Contributions that are expected to be collected in more than one year are reported at fair value at the date of promise. The fair value is computed using present value techniques applied to anticipated cash flows. Amortization of the resulting discount is recognized as additional contribution revenue in accordance with the donor-imposed restrictions, if any. The allowance for uncollectible contributions is determined based on management's evaluation of the collectability of individual promises and historical trends. The allowance is adjusted for promises to give that remain uncollectible more than a year after their due date.

(i) *Prepaid Expenses and Other Assets*

Prepaid expenses and other assets are primarily payments made by the University in advance of services to be provided. They consist of insurance premiums, as well as various subscription payments made by the University. These assets are amortized over the period associated within the underlying agreement.

(j) *Investments – Endowment and Other*

Endowment investments are reported at fair value with changes in fair value reported as investment return in the Statement of Activities. Purchases and sales of endowment investments are reported on the trade date. Endowment investments are from the following resources:

- Donor-restricted perpetual endowments are contributions restricted by donors to investment in perpetuity with only investment income and appreciation being used to support the University's activities (no purpose restrictions).
- Purpose-restricted endowments are contributions restricted by donors to investment in perpetuity with investment income for a purpose specified by the donor. The donor may either require the investment income and appreciation to be reinvested in the fund or may permit the University to spend those amounts in accordance with the donor's restricted purpose.

Board-designated endowments are resources set aside by the Board of Trustees (the Board) for an indeterminate period to operate in a manner similar to a donor's restricted perpetual endowment. Because a board-designated endowment results from an internal designation, it can be spent upon action of the Board.

Split-interest agreements are included in investments – endowment and other in the Balance Sheet but are considered nonpooled (nonendowment) investments.

The investment and spending policies for the University's endowment are discussed in note 5.

The University maintains a significant portion of its endowment investments in the Pace Fund. The University sets investment policy, asset allocation, and ranges, and monitors performance for the investments in the Pace Fund. The University has delegated the authority for investment decisions of the Pace Fund to Cambridge Associates Resources, LLC, which includes asset allocation within approved ranges.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

(k) Investments – Designated for Construction

Investments designated for construction are recorded at fair value and are board-designated funds primarily for the construction of a master plan for the campus located in New York City (the NY Master-Plan). The NY Master-Plan is designed to create new distinct locations for the Lubin School of Business (Lubin) and the Dyson College of Arts and Sciences (Dyson), create a new student center and a new exterior identity for the building at 1 Pace Plaza, and create new forms of learning and research spaces.

(l) Student Loans Receivable

Funds provided by the U.S. government under the Federal Perkins and Nursing Student Loan programs are loaned to qualified students. Such amounts may be reloaned after collection. These funds are ultimately refundable to the government and, therefore, are also presented in the Balance Sheet as a liability. Effective June 30, 2018, the Federal Perkins program was terminated by the U.S. government.

(m) Plant Assets

Plant assets are reported at cost if purchased and at fair value at the date of donation if donated except for library books and art collections, which are recorded at a nominal amount of \$1 per volume. All land and buildings are capitalized and equipment is capitalized if it has a cost of \$2,000 or more and a useful life when acquired of more than one year. Repairs and maintenance costs that do not significantly increase the useful life of the asset are expensed as incurred.

Depreciation and amortization is computed using the straight-line method over the estimated useful lives of the assets, as follows:

| | |
|---------------------------|-------------------------------------|
| Building and improvements | 5 to 70 Years |
| Leasehold improvements | Shorter of lease term or asset life |
| Furnishings and equipment | 3 to 20 Years |

(n) Split-Interest Agreements

The University conducts a deferred-giving program in which donors make an irrevocable transfer of assets primarily through charitable remainder trusts (trust assets) and gift annuity contracts. In exchange, the donors (or a beneficiary named by the donors) receive periodic payments for their lifetime. Assets associated with such split-interest agreements are reported at fair value (of the underlying trust) and are included in investments – endowment and other in the Balance Sheet. The value of the trust assets is adjusted annually for changes in its estimated fair value.

The periodic payments to the individuals are fixed amounts (annuities) or are a percentage of the fair value of the trust assets. Contribution revenues are recognized when trusts (or annuity agreements) are established, after recording liabilities for the present value of the estimated future payments to be made to the beneficiaries. The liabilities are adjusted annually for changes in the value of assets, accretion of discount, and other changes in the estimated future benefits. These adjustments are reported in other sources under nonoperating activities in the Statement of Activities. Investment returns from the trust assets are reported as increases in net assets with donor restrictions.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

(o) Asset Retirement Obligations

Asset retirement obligations (ARO) arise primarily from regulations that specify how to dispose of asbestos if long-lived assets are demolished or undergo major renovations or repairs. ARO is measured and recorded at fair value. Upon initial recognition of an ARO liability, the University capitalizes that cost as part of the cost basis of the related long-lived assets and depreciates the asset over its useful life. Changes in the ARO due to revised estimates of the amount or timing of cash flows required to settle the future liability are recognized by increasing or decreasing the ARO liability and the related long-lived asset. Changes due solely to the passage of time (accretion of the discounted liability) are recognized as increases in the carrying amount of the liability and as an expense in the Statement of Activities.

(p) Operations, Expense Recognition, and Allocation

The Statement of Activities distinguishes between operating and nonoperating activities. Nonoperating activities principally include investment return in excess of (or less than) amounts authorized for spending by the University's Board, investment return on funds held by bond trustees, and changes in postretirement health benefits obligation, including components of net periodic benefit costs other than the service cost component.

The cost of providing the University's programs and other activities is summarized on the functional basis in the Statement of Activities, and these functional classifications have been reconciled by their natural expense classifications in note 20. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefitted using a reasonable allocation method that is consistently applied as follows:

- Salary and wages, benefits, and payroll taxes are allocated based on the primary job description and work assignment of personnel.
- Operations of plant and maintenance, depreciation, amortization, and interest are allocated on a square-foot basis dependent on the programs and supporting activities occupying the space.

The bases of allocation is reviewed annually or when new space or programs are added.

Fundraising costs are expensed as incurred, even though they may result in contributions received in the future years. The University generally does not conduct its fundraising activities in conjunction with its other activities. Advertising costs are also expensed as incurred.

(q) Fair Value

The University reports fair value measures of its financial assets and liabilities using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by U.S. GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The asset's or liability's measurement within the fair value hierarchy is based on the lowest level of input that is significant to the measurement. The University applies the provisions of FASB Accounting Standards Codification (ASC) Topic 820, *Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)*, to investments in alternative investments that do not have readily determinable fair values. This guidance

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

allows, as a practical expedient, for the estimation of the fair value of investments in investment companies for which the investment does not have a readily determinable fair value, using net asset value per share or its equivalent.

The three levels of input used to measure fair value are as follows:

- *Level 1.* Quoted prices for identical assets or liabilities in active markets to which the University has access at the measurement date.
- *Level 2.* Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include:

Quoted prices for similar assets or liabilities in active markets;

Quoted prices for identical or similar assets in markets that are not active;

Observable inputs other than quoted prices for the asset or liability (e.g., interest rates and yield curves); and

Inputs derived principally from, or corroborated by, observable market data by correlation or other means.

- *Level 3.* Unobservable inputs for the asset and liability used to measure the fair value if observable inputs are not available.

When available, the University measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. However, Level 1 inputs may not be available for all of the assets and liabilities that the University is required to measure at fair value (e.g., unconditional promises to give and in-kind contributions).

The primary use of fair value measures in the University's financial statements is noncash gifts, including gifts of investments and unconditional promises, endowment investments and other, and investments designated for construction.

(r) Tax Status

The University is principally exempt from federal income taxation under Section 501(c) (3) of the IRC, though is subject to tax on income unrelated to its exempt purposes (unless that income is otherwise excluded by the IRC). There were no tax provisions in 2020. The provision for income taxes that has been reflected in the accompanying financial statements for 2019 is \$175,000.

(s) Future Accounting Pronouncements

The FASB issued ASU No. 2016-02, *Leases*, which requires that lessees recognize most leases on the balance sheet with the recognition of a right-of-use asset and a lease liability and with required expanded quantitative and qualitative disclosures. While leases will continue to be classified as either finance or operating, the classification will impact the expense recognition of such leases over their term.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

On June 3, 2020, the FASB issued ASU No. 2020-05, Revenue from Contracts with Customers (ASU 2014-09) and Leases (ASU 2016-02): Effective Dates for Certain Entities (ASU No. 2020-05), to defer the effective dates of certain major accounting standards for which implementation challenges were amplified by disruptions caused by the COVID-19 pandemic. Not-For-Profit entities that have issued, or are conduit bond obligors for, securities that are traded, listed, or quoted on an exchange or an over-the-counter market that have not yet issued financial statements as of June 3, 2020, now have a one-year deferral option to apply ASU 2016-02 to fiscal years beginning after December 15, 2019.

The University plans to adopt ASU 2016-02 for the year ending June 30, 2021. Because of the significance of the University's operating leases, management expects that the adoption of ASU 2016-02 will have a significant impact on the Balance Sheet (including the recognition of right-of-use assets and liabilities), but does not believe the adoption will have a significant impact on the University's Statement of Activities or Cash Flows. The University previously adopted ASU No. 2014-09, *Revenues from Contracts with Customers*, in the year ended June 30, 2019, which did not have a significant effect on the University's method of revenue recognition.

(3) Liquidity and Availability

The University's financial assets available within one year of June 30 for general expenditures, including operating expenses, principal and interest on debt, and capital expenditure not financed with debt, are as follows:

| | <u>2020</u> | <u>2019</u> |
|---|----------------------|----------------------|
| Total Assets | \$ 707,400,303 | 692,738,636 |
| Less: | | |
| Cash and cash equivalents not available within one year | (2,256,610) | (2,602,778) |
| Student accounts receivable not available within one year | (2,831,279) | (2,735,687) |
| Grants and other receivables not available within one year | (558,627) | (804,377) |
| Prepaid expenses and other assets | (4,698,294) | (4,450,733) |
| Contributions receivables not available within one year | (17,596,834) | (17,876,395) |
| Investments – endowment and other | (197,662,429) | (196,625,454) |
| Investments – designated for construction | — | (16,002,171) |
| Student loans receivable | (7,336,141) | (9,524,221) |
| Funds held by bond trustees | (1,438,821) | (1,533,830) |
| Plant assets | <u>(426,646,279)</u> | <u>(421,517,041)</u> |
| | 46,374,989 | 19,065,949 |
| Available lines of credit | 40,000,000 | 35,000,000 |
| Investment return appropriated for spending in the following year | <u>6,200,000</u> | <u>6,200,000</u> |
| Total assets and other resources available within one year | <u>\$ 92,574,989</u> | <u>60,265,949</u> |

In addition to the financial assets available within one year, current year operating revenues including tuition, sales and services of auxiliary enterprises, and other income will fund annual expenditures. The

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

above table excludes donor-restricted and board-designated endowment funds because it is the University management's intention to invest those resources for the long-term support of the University. However, in the case of cash needs or changes to the University's strategic plan of operation, the Board may reappropriate resources from the Board-designated endowment funds of \$10,564,236 and \$10,521,182, as of June 30, 2020 and 2019, respectively.

As part of the University's liquidity management, excess cash resulting from the use and needs of cash within the academic year is invested in short term investments consisting primarily in money market funds and U.S. Government and Government Agency issues. The University maintains an unsecured one-year line of credit with a seasonal commitment of up to \$40 million, of which the entire amount is available as of June 30, 2020 and \$35 million is available as of June 30, 2019.

(4) Contributions Receivable

| | 2020 | 2019 |
|--|----------------------|-------------------|
| Amounts expected to be collected in: | | |
| Less than one year | \$ 15,031,007 | 15,717,038 |
| One to five years | 2,959,660 | 3,352,306 |
| More than five years | 5,000,000 | 5,000,000 |
| | 22,990,667 | 24,069,344 |
| Less unamortized discount at rates from 1.13% to 3.04% | (1,564,078) | (1,712,833) |
| Less allowance for uncollectible amounts | (480,083) | (454,634) |
| | \$ 20,946,506 | 21,901,877 |

Included in contributions receivable at June 30, 2020 and 2019 are outstanding pledges from five donors for each year, which collectively represent approximately 84% of total related outstanding gross contributions receivable balance for each of the years.

PACE UNIVERSITY
Notes to Financial Statements
June 30, 2020 and 2019

(5) Investments and Investment Return

The following table summarizes the composition of investments at June 30:

| | <u>2020</u> | <u>2019</u> |
|---|-------------------|------------------|
| Pace Fund: | | |
| Cash and cash equivalents | \$ 17,190,847 | 11,855,066 |
| Common stocks | 24,730,196 | 28,351,792 |
| Mutual funds: | | |
| Domestic equities | 40,619,556 | 37,006,515 |
| Exchange-traded funds: | | |
| Domestic equities | 9,348,286 | 6,283,709 |
| Fixed income and Master Limited Partnerships (MLPs) | 937,227 | 557,926 |
| Total exchange-traded funds | <u>10,285,513</u> | <u>6,841,635</u> |
| Commingled funds: | | |
| Global equities (a) | 26,142,222 | 31,672,290 |

PACE UNIVERSITY
Notes to Financial Statements
June 30, 2020 and 2019

| | <u>2020</u> | <u>2019</u> |
|---------------------------------------|-----------------------|--------------------|
| Alternative investments: | | |
| Long/short equity and credit (b) | \$ 8,529,353 | 9,394,099 |
| Private equity (c) | 22,053,456 | 20,333,389 |
| Distressed (c) | 283,833 | 818,775 |
| Real assets (c) | <u>921,552</u> | <u>1,148,382</u> |
| Total alternative investments | <u>31,788,194</u> | <u>31,694,645</u> |
| Pace Fund total | <u>150,756,528</u> | <u>147,421,943</u> |
| Other investments: | | |
| Cash equivalents | 10,572,471 | 3,773,640 |
| Common stocks | 736,207 | 678,878 |
| Mutual funds: | | |
| Domestic equities | 2,758,620 | 2,587,385 |
| International equities | 546,305 | 588,541 |
| Fixed income | <u>11,298,855</u> | <u>10,441,681</u> |
| Total mutual funds | <u>14,603,780</u> | <u>13,617,607</u> |
| Bonds: | | |
| U.S. Treasuries | 5,563,107 | 7,280,404 |
| Domestic corporate bonds | 12,504,503 | 15,836,366 |
| International corporate bonds | 1,900,799 | 3,936,228 |
| Asset-backed securities | — | 1,765,681 |
| Commercial mortgage-backed securities | 541,275 | 1,802,426 |
| Municipal bonds | <u>790,768</u> | <u>814,233</u> |
| Total bonds | <u>21,300,452</u> | <u>31,435,338</u> |
| Total other investments | <u>47,212,910</u> | <u>49,505,463</u> |
| Total investments | <u>\$ 197,969,438</u> | <u>196,927,406</u> |

- (a) Includes investments in index funds, limited partnerships, limited liability corporations, and trust funds invested in public U.S. equities, international equities, and long/short positions in credit instruments, including bonds, loans, derivatives, and other debt securities
- (b) Includes investments in limited partnerships and limited liability corporations invested in foreign-developed market equities and long/short positions in credit instruments, including bonds, loans, derivatives, and other debt securities.
- (c) Includes investment through limited partnerships in underlying private equity partnerships invested in debt securities, buyouts, real estate, venture capital, secondary markets, and natural resources. The underlying investments are diversified by strategy, fund, and vintage year.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

The University invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the Balance Sheets.

The University has an investment policy specific to its endowment fund, which is monitored by the Investment Committee of the Board. The investment policy describes the objective for the fund and sets ranges for asset allocation. The object of the endowment fund is to earn the highest possible total return consistent with a level of risk suitable for these assets. At a minimum, long-term rates of return should be equal to an amount sufficient to maintain the purchasing power of the endowment fund assets, to provide necessary capital to fund the spending policy, and to cover the costs of managing the endowment fund investments. The desired minimum rate of return is equal to the Consumer Price Index plus 500 basis points on an annualized basis. Actual returns in any given year may vary from this amount. In light of this return requirement, the portfolio is constructed using a total return approach with a significant portion of the funds invested to seek growth of principal over time. The assets are invested for the long term, and a higher short term volatility in these assets is expected and accepted. The University limits its investments in commingled funds and so-called alternative investments. Commingled funds and alternative investments of the Pace Fund represent limited partnerships, limited liability corporations, trusts, and similar interests that follow a variety of investment strategies. Terms and conditions of investments, including liquidity provisions, are different for each fund. Commingled funds have monthly and semi-monthly liquidity. Alternative investments are either nonredeemable or can have limited liquidity. Individual investment holdings within commingled funds and alternative investments may be invested in both publicly traded securities and less liquid securities. The net asset values of commingled funds and alternative investments are reviewed and evaluated by management. Because commingled funds and alternative investments do not have readily determinable fair values, the estimated value is subject to uncertainty and, therefore, may differ significantly from the values that would have been used had a ready market for those securities existed.

Under the terms of certain limited partnership agreements, the University is obligated to periodically advance additional funding for its limited partnership investments. At June 30, 2020, the Pace Fund had commitments of \$20,301,744 for which capital calls had not been exercised. This amount has not been recorded as a liability in the Balance Sheet as of June 30, 2020. The University maintains sufficient liquidity in its portfolio to cover such calls.

The current endowment spending appropriation is 4.5% of the moving average fair value of the endowment fund investments for the prior 12 quarters. In establishing this policy, the University considers the long term expected return on its endowment fund investments and sets the rate with the objective of maintaining the purchasing power of its donor-restricted perpetual endowment funds over time.

In accordance with the above spending rate, \$6,220,439 and \$6,172,920 of investment return was made available for the years ended June 30, 2020 and 2019, respectively, to support operations of the University.

There was an investment gain from nonpooled investments, cash and cash equivalents, and investments designated for construction of \$1,354,665 and \$1,731,877 in fiscal years 2020 and 2019, respectively.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

The Pace Fund contains various redemption restrictions with required notice periods. The following tables summarize the composition of such investments by redemption provision and notice period at June 30:

| 2020 | | | |
|--|---------------------------------|--------------------------|----------------------|
| | Redemption provision | Notice period | Amount |
| Commingled funds | Daily | 15 Days | \$ 15,470,745 |
| | | 30 Days | 1,260,093 |
| | Quarterly | 60 Days | 9,411,384 |
| Alternative investments: | | | |
| Emerging markets | Monthly | 33 Days | 1,301,835 |
| Event driven | Quarterly | 65 Days | 3,530,395 |
| | | 90 Days | 3,599,697 |
| Long/short equity and credit | Lockup | | 97,426 |
| Private equity partnerships (including distressed and real assets) | Illiquid | | <u>23,258,841</u> |
| | | | <u>\$ 57,930,416</u> |

The lockup on certain funds totaling \$97,426 does not expire until underlying investments are liquidated.

| 2019 | | | |
|--|---------------------------------|--------------------------|----------------------|
| | Redemption provision | Notice period | Amount |
| Commingled funds | Daily | 15 Days | \$ 16,098,646 |
| | | 30 Days | 1,542,020 |
| | Monthly | 20 Days | 4,602,570 |
| | | 30 Days | 1,951,500 |
| | Quarterly | 60 Days | 7,477,554 |
| Alternative investments: | | | |
| Emerging markets | Monthly | 33 Days | 2,146,714 |
| Event driven | Quarterly | 65 Days | 3,511,464 |
| | | 90 Days | 3,549,096 |
| Long/short equity and credit | Lock-up | | 186,825 |
| Private equity partnerships (including distressed and real assets) | Illiquid | | <u>22,300,546</u> |
| | | | <u>\$ 63,366,935</u> |

The lock-up on certain funds totaling \$186,825 does not expire until underlying investments are liquidated.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

(6) Endowment Funds

The University's endowment consists of 430 individual funds established either by donors (referred to as donor-restricted funds) or by resources set aside by the Board to function as endowments (referred to as board-designated endowment funds). Donor-restricted endowment funds are both those that provide a perpetual source of support for the University's activities and those that are restricted by donors for investments to be made for specific purposes as required by U.S. GAAP. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Relevant Law

The University's management and investment of donor-restricted endowment funds is subject to the provisions of the New York Prudent Management of Institutional Funds Act (NYPMIFA). Pursuant to the investment policy approved by the Board of Trustees of the University, the University appropriates for expenditure or accumulates as much of a donor-restricted endowment fund, as the University deems prudent for the uses, benefits, purposes, and duration for which the endowment fund is established, subject to the intent of the donor as expressed in the gift instrument, absent explicit donor stipulations to the contrary. In making its determination to appropriate or accumulate, the University must act in good faith, with the care that an ordinary prudent person in a like position would exercise under similar circumstances considering all relevant factors at the time.

The following tables represent the University's endowment and nonpooled investment composition by type of fund as of June 30 (excluding contributions receivable):

| | 2020 | | |
|----------------------------|--------------------------------------|-----------------------------------|--------------|
| | Without donor restriction | With donor restriction | Total |
| Donor-restricted endowment | \$ — | 183,262,816 | 183,262,816 |
| Board-designated endowment | 10,564,236 | — | 10,564,236 |
| Total pooled endowment | 10,564,236 | 183,262,816 | 193,827,052 |
| Non-pooled investments | 1,968,570 | 2,173,816 | 4,142,386 |
| Total investments | \$ 12,532,806 | 185,436,632 | 197,969,438 |

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

| | 2019 | | |
|----------------------------|--------------------------------------|-----------------------------------|--------------|
| | Without donor restriction | With donor restriction | Total |
| Donor-restricted endowment | \$ — | 182,527,460 | 182,527,460 |
| Board-designated endowment | 10,521,182 | — | 10,521,182 |
| Total pooled endowment | 10,521,182 | 182,527,460 | 193,048,642 |
| Non-pooled investments | 1,705,270 | 2,173,494 | 3,878,764 |
| Total investments | \$ 12,226,452 | 184,700,954 | 196,927,406 |

Non-pooled (nonendowment) investments are investments that are not subject to the provisions of the NYPMIFA and are classified as either net assets with donor restrictions or net assets without donor restrictions based on whether the assets have any donor-imposed restrictions at time of receipt by the University. Non-pooled investments include \$1,726,570 of assets held under split-interest agreements, \$1,656,662 of a corporate bond, \$736,206 of corporate stocks, and \$22,948 of cash equivalents at June 30, 2020. Non-pooled investments include \$1,785,386 of assets held under split-interest agreements, \$1,398,418 of a corporate bond, \$678,878 of corporate stocks, and \$16,082 of cash equivalents at June 30, 2019. The changes in split-interest agreements during the year ended June 30, 2020 and 2019 include investment returns of (\$13,929) and \$45,127, respectively, and payment to beneficiaries of \$35,309 and \$112,944, respectively.

Included in donor-restricted endowments at June 30, 2020 and 2019 are \$42,019,511 and \$45,419,294, respectively, of net assets expendable only for projects for the Lubin School of Business approved by the donors or the donors' designee. During 2018, donors or a donor's designee approved projects totaling approximately \$1.0 million (primarily for capital). Accordingly, in 2018, such amount has been transferred out of endowment funds but remains in net assets with donor restrictions until the purpose restrictions are satisfied, which is expected to primarily occur by fiscal year 2021. No projects were approved in 2020.

PACE UNIVERSITY
Notes to Financial Statements
June 30, 2020 and 2019

Changes in endowment assets for the year ended June 30, 2020 were as follows:

| | <u>Without donor restriction</u> | <u>With donor restriction</u> | <u>Total</u> |
|---|--------------------------------------|-----------------------------------|--------------------|
| Endowment at June 30, 2019 | \$ 10,521,182 | 182,527,460 | 193,048,642 |
| Investment return: | | | |
| Investment income | 1,121,931 | 1,201,434 | 2,323,365 |
| Net appreciation in fair value of investments | <u>700,525</u> | <u>6,489,536</u> | <u>7,190,061</u> |
| Total return on investment | 1,822,456 | 7,690,970 | 9,513,426 |
| Less appreciation on funds designated for construction and nonpooled investments | <u>(1,354,665)</u> | <u>(50,768)</u> | <u>(1,405,433)</u> |
| Total endowment return on investment | 467,791 | 7,640,202 | 8,107,993 |
| Contributions | 25,910 | 3,789,898 | 3,815,808 |
| Appropriation of endowment assets for expenditure | (450,647) | (5,769,792) | (6,220,439) |
| Other changes, including transfers | <u>—</u> | <u>(4,924,952)</u> | <u>(4,924,952)</u> |
| Endowment at June 30, 2020 | <u>\$ 10,564,236</u> | <u>183,262,816</u> | <u>193,827,052</u> |

PACE UNIVERSITY
Notes to Financial Statements
June 30, 2020 and 2019

Changes in endowment assets for the year ended June 30, 2019 were as follows:

| | <u>Without donor restriction</u> | <u>With donor restriction</u> | <u>Total</u> |
|---|--------------------------------------|-----------------------------------|--------------------|
| Endowment at June 30, 2018 | \$ 10,073,668 | 171,780,152 | 181,853,820 |
| Investment return: | | | |
| Investment income | 1,512,042 | 1,681,589 | 3,193,631 |
| Net appreciation in fair value of investments | 1,102,147 | 12,685,229 | 13,787,376 |
| Total return on investment | 2,614,189 | 14,366,818 | 16,981,007 |
| Less appreciation on funds designated for construction and nonpooled investments | <u>(1,731,877)</u> | <u>(69,029)</u> | <u>(1,800,906)</u> |
| Total endowment return on investment | 882,312 | 14,297,789 | 15,180,101 |
| Contributions | 20,500 | 2,139,295 | 2,159,795 |
| Appropriation of endowment assets for expenditure | (455,298) | (5,717,622) | (6,172,920) |
| Other changes, including transfers | <u>—</u> | <u>27,846</u> | <u>27,846</u> |
| Endowment at June 30, 2019 | <u>\$ 10,521,182</u> | <u>182,527,460</u> | <u>193,048,642</u> |

Funds with Deficiencies

The fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the NYPMIFA requirement to retain as a fund for perpetual duration. Deficiencies of this nature would be reported in net assets with donor restrictions. At June 30, 2020, three funds had deficiencies. The combined market value of these funds was \$1,747,384 and original gift value of \$1,800,000, leaving a deficiency of \$52,616. At June 30, 2019, there were no funds with deficiencies.

(7) Investments – Designated for Construction

The Board designated these investments primarily for the construction of the NY Master-Plan. Funds held by bond trustees were released in 2018 as requisitioned by the University for payments for capital projects. As of June 30, 2020 and 2019, investments designated for construction totaled \$9,232,720 and \$16,002,171, respectively. These investments include \$1,657,104 and \$8,427,162 of cash and cash equivalents as of June 30, 2020 and 2019, respectively, with the remaining balance invested in fixed-income securities (consisting of certificates of deposits and corporate bonds) with maturities of less than five years.

PACE UNIVERSITY
Notes to Financial Statements
June 30, 2020 and 2019

(8) Fair Value of Financial Instruments

The following table summarizes the fair value hierarchy of the University's investments as of June 30:

| | 2020 | | | |
|--|----------------------|-------------------|----------------|-----------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Investments: | | | | |
| Cash and cash equivalents | \$ 10,572,471 | — | — | 10,572,471 |
| Common stocks | 731,308 | 4,899 | — | 736,207 |
| Mutual funds: | | | | |
| Domestic equities | 2,758,620 | — | — | 2,758,620 |
| International equities | 546,305 | — | — | 546,305 |
| Fixed income | 11,298,855 | — | — | 11,298,855 |
| Bonds | 8,010,537 | 13,289,915 | — | 21,300,452 |
| | <u>\$ 33,918,096</u> | <u>13,294,814</u> | <u>—</u> | <u>47,212,910</u> |
| Investments measured at net asset value: | | | | |
| Pace Fund | | | | <u>150,756,528</u> |
| Total investments | | | | <u>\$ 197,969,438</u> |
| Funds held by bond trustees (note 11) | \$ 1,438,821 | — | — | — |
| Investments designated for construction (note 7) | \$ 9,232,720 | — | — | 9,232,720 |

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

| | | 2019 | | | |
|--|----|----------------|----------------|----------------|----------------|
| | | Level 1 | Level 2 | Level 3 | Total |
| Investments: | | | | | |
| Cash and cash equivalents | \$ | 3,773,640 | — | — | 3,773,640 |
| Common stocks | | 673,978 | 4,900 | — | 678,878 |
| Mutual funds: | | | | | |
| Domestic equities | | 2,587,385 | — | — | 2,587,385 |
| International equities | | 588,541 | — | — | 588,541 |
| Fixed income | | 10,441,681 | — | — | 10,441,681 |
| Bonds | | 9,493,055 | 21,942,283 | — | 31,435,338 |
| | \$ | 27,558,280 | 21,947,183 | — | 49,505,463 |
| Investments measured at net asset value: | | | | | |
| Pace Fund | | | | | 147,421,943 |
| Total investments | | | | | \$ 196,927,406 |
| Funds held by bond trustees (note 11) | \$ | 1,533,830 | — | — | 1,533,830 |
| Investments designated for construction (note 7) | \$ | 16,002,171 | — | — | 16,002,171 |

There were no transfers between fair value hierarchy levels in 2020 and 2019.

(9) Plant Assets

Plant assets at June 30, 2020 and 2019 consist of the following:

| | 2020 | 2019 |
|---|----------------|---------------|
| Land | \$ 12,453,325 | 12,453,325 |
| Land improvements | 1,508,920 | 1,508,920 |
| Buildings, leaseholds, and improvements | 498,205,897 | 490,203,749 |
| Construction in progress | 19,782,374 | 7,682,949 |
| Furniture and equipment | 105,860,305 | 103,101,349 |
| Library books | 769,614 | 769,614 |
| Total | 638,580,435 | 615,719,906 |
| Less accumulated depreciation | (211,934,156) | (194,202,865) |
| | \$ 426,646,279 | 421,517,041 |

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

Construction in progress primarily consists of amounts expended for the construction of the NY Master-Plan, which was primarily funded by restricted contributions and proceeds received from the sale of 106 Fulton Street in 2017, and therefore, no interest was capitalized for the years ended June 30, 2020 and 2019.

Included in buildings, leaseholds, and improvements at June 30, 2020 and 2019 is \$16,226,522 relating to a training facility received in exchange for use of land. See note 13 for a discussion on the Judicial Training Institute.

(10) Line of Credit

The University has established an unsecured one-year line of credit with a seasonal commitment of up to \$40,000,000. The line bears interest at LIBOR plus 200 basis points and is subject to annual renewal at the lender's discretion. However, the University has an option to convert the line into a four-year term loan facility. The University is required to maintain a zero balance on the line for at least 30 consecutive days, twice per year. There was no amount outstanding under the line of credit as of June 30, 2020. The University had an outstanding balance of \$5.0 million under the line of credit as of June 30, 2019. This outstanding balance was repaid on July 29, 2019.

Interest on this borrowing amounted to \$17,044 and \$17,960 for fiscal years 2020 and 2019, respectively.

PACE UNIVERSITY
Notes to Financial Statements
June 30, 2020 and 2019

(11) Long-Term Debt

Long-term debt at June 30 consists of the following:

| | 2020 | 2019 |
|--|-----------------------|--------------------|
| Dormitory Authority of the State of New York (DASNY or the Authority): | | |
| Revenue Bonds, Pace University issue, \$95,840,000, Series 2013A, due serially to 2042 at an effective fixed rate of 4% per annum, plus unamortized premium of \$6,689,118 and \$6,995,490 and less unamortized prepaid bond issue costs of \$1,227,730 and \$1,283,962 at June 30, 2020 and 2019, respectively | \$ 77,671,388 | 81,456,528 |
| Revenue Bonds, Pace University issue, \$19,670,000, Series 2013B, due serially to 2035, at a variable rate subject to weekly reset in the auction market, less \$192,878 and \$205,881 unamortized prepaid bond issue costs at June 30, 2020 and 2019, respectively | 15,157,122 | 15,844,119 |
| Westchester County Local Development Corporation (WCLDC): | | |
| Revenue Bonds, Pace University issue, \$85,665,000, Series 2014A, due serially to 2042 at an effective fixed rate of 5% per annum through May 2034 increasing to a rate of 5.5% to maturity, less unamortized discount of \$460,782 and \$481,968 and unamortized prepaid bond issue costs of \$1,456,581 and \$1,523,550 at June 30, 2020 and June 30, 2019, respectively | 83,747,637 | 83,659,482 |
| Revenue Bonds, Pace University issue, \$14,925,000 Series 2014B, due serially to 2044 at a variable rate subject to weekly reset in the auction market, less \$199,557 and \$207,959 unamortized prepaid bond issue costs at June 30, 2020 and 2019, respectively | <u>14,725,443</u> | <u>14,717,041</u> |
| Total long-term debt | <u>\$ 191,301,590</u> | <u>195,677,170</u> |

Debt issuance costs of \$3,076,746 and \$3,221,352 are reported as a reduction of long-term debt on the Balance Sheets at June 30, 2020 and 2019, respectively.

The Series 2013A Bonds (tax-exempt) were issued on March 7, 2013 to (i) finance the acquisition, renovation, construction, equipping, and/or furnishing of certain of the University's facilities, (ii) refund a portion of the \$70,900,000 outstanding principal amount of DASNY's Pace University Insured Revenue Bonds, Series 2005A, (iii) fund the cost of terminating an interest rate swap agreement associated with the

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

Series 2005A Bonds, and (iv) pay the costs of issuance of the Series 2013A Bonds. At June 30, 2020 and 2019, \$1,184,922 and \$1,305,345, respectively, of unexpended funds from these bonds was included in funds held by bond trustees in the Balance Sheets. Of these amounts, \$574,978 and \$716,465 were held in cash equivalents with the remaining balance invested in fixed-income securities (consisting of U.S. Treasury notes) with maturities of less than one year.

The Series 2013B Bonds (federally taxable) were issued on March 7, 2013 to (i) refund a portion of \$38,350,000 outstanding principal amount of DASNY's Pace University Insured Revenue Bonds, Series 2005B and (ii) pay the costs of issuance of the Series 2013B Bonds. At June 30, 2020 and 2019, \$207,284 and \$191,107, respectively, was included in funds held by bond trustees in the Balance Sheets. Of these amounts, \$86,104 and \$76,712 were held in cash equivalents with the remaining balance invested in fixed-income securities (consisting of U.S. Treasury notes) with maturities of less than one year. These bonds are variable rate securities in which the coupon is reset each week by a remarketing agent. The interest rate was capped in the governing agreements at 22.0% per annum based on the University's current credit rating. The weighted average interest rate in 2020 for the Series 2013B Bonds was 3.0%. The range of rates in 2020 was 1.7% to 7.0%.

The Series 2014A Bonds (tax-exempt) were issued on April 3, 2014 (i) to finance the design, renovation, construction, equipping, and/or furnishing of certain of the University's facilities, and (ii) fund the costs of issuance and interest costs during the construction period. At June 30, 2020 and June 30, 2019, there were no funds held by bond trustees in the balance sheet related to the Series 2014A.

The Series 2014B Bonds (tax-exempt) were issued on April 3, 2014 to finance (i) the design, renovation, construction, equipping, and/or furnishing of certain of the University's facilities and (ii) fund the costs of issuance and interest costs during the construction period. The bonds pay variable rate interest, which is based on weekly resets in the auction rate market and the bonds mature in 2044. The weighted average interest rate in 2020 for the Series 2014B Bonds was 2.1%. The range of rates in 2020 was 1.0% to 7.4%. At June 30, 2020 and 2019, \$46,615 and \$37,378, respectively, was included in funds held by bond trustees in the Balance Sheets and consisted of construction funds. These amounts were held in cash equivalents.

The Series 2013 and 2014 Revenue Bonds are secured by mortgages on certain of the University's properties, security interest in certain fixtures, furnishings, and equipment, and pledges of revenues limited in each year to the greatest amount payable to the Authority and WCLDC in any bond year for the principal.

Interest and fees incurred for the years ended June 30, 2020 and 2019 were \$9,064,404 and \$9,306,093, respectively.

Financial Covenants DASNY Series 2013 and WCLDC Series 2014

Pursuant to the loan agreements related to the DASNY Series 2013 Revenue Bonds and the WCLDC Series 2014 Revenue Bonds, the University is required to adhere to certain financial covenants, including a Debt Service Coverage Ratio, determined by dividing the Operating Income Available for Debt Service by Annual Debt Service, as defined. A Debt Service Coverage Ratio less than 1.00 as of any Calculation Date or less than 1.10 for two consecutive years constitutes an Event of Default under the Master Trust Indentures.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

The University's ability to incur additional indebtedness, as defined, is limited by a requirement to maintain a minimum credit rating of BBB – or Baa3 or by meeting one of two pro-forma Maximum Annual Debt Service ratios, as defined.

At June 30, 2020 and 2019, the University was in compliance with its financial debt covenant requirements.

(12) Debt Service – Long-Term Debt

Debt service relating to principal and interest payments of long-term debt for the next five years is as follows:

| | DASNY Bonds | | WCLDC Bonds | | Total |
|----------------------|--------------------|-----------------|--------------------|-----------------|--------------|
| | Principal | Interest | Principal | Interest | |
| Year ending June 30: | | | | | |
| 2021 | 4,415,000 | 4,062,590 | — | 5,044,325 | 13,521,915 |
| 2022 | 5,560,000 | 3,848,782 | — | 5,045,250 | 14,454,032 |
| 2023 | 5,785,000 | 3,625,954 | — | 5,045,250 | 14,456,204 |
| 2024 | 6,070,000 | 3,345,756 | — | 5,046,175 | 14,461,931 |
| 2025 | 6,370,000 | 3,048,740 | — | 5,044,325 | 14,463,065 |

(13) Judicial Training Institute

On April 5, 2000, the University entered into a loan agreement with the Authority for the issuance of up to \$17,500,000 State Judicial Institute at Pace University Insured Lease Revenue Bonds, Series 2000 (the Bonds) dated July 1, 2000. In July 2000, bonds with a face value of \$16,105,000 plus accrued interest were issued. Proceeds from the Bonds were used to finance the construction of a judicial training facility on the University's White Plains campus to serve as the New York State Judicial Training Institute (the Institute). The Institute was established to serve as a statewide center for continuing education, training, and research for all judges and justices of the Unified Court System (the System). The Bonds are due serially through 2020 at interest rates ranging from 4.5% to 5.5% per annum with interest payable every October 1 and principal, sinking fund installments, and interest payable every April 1. These bonds are solely payable from certain revenues, funds, and assets pledged by the System as security for the payment thereof, including certain rental payments to be made by the System to the University pursuant to an agreement of sublease, also dated April 5, 2000, in amounts sufficient to pay the principal, sinking fund installments, and interest on the Bonds. Payments to be made under the sublease have been assigned to the Authority pursuant to an assignment of sublease and rent agreement, dated April 5, 2000, between the University and the Authority that requires the System to make payments to the Authority by March 31 of each year. As a result of the assignment, the loan agreement between the Authority and the University is without recourse to the University, and the University's repayment obligations on the Series 2000 Bonds are payable solely from the aforesaid rental payments as received under the sublease with the System. The obligation of the System to make payments of rent under the sublease is subject to annual appropriations by the State of New York for such purpose. The Bond proceeds and related obligation are not included in the financial statements.

The University recorded the cost of the training facility of \$16,208,704 as deferred rental revenue. The deferred rental revenue is recognized on a straight-line basis over the life of the related lease, May 1, 2003 through June 30, 2020. At June 30, 2020 and 2019, deferred rental revenue of \$0 and \$944,196, respectively, is included in the Balance Sheets. For each of the years ended June 30, 2020 and 2019,

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

\$944,196 and \$944,197, respectively, was recognized as rental revenue and is included in other sources in the Statements of Activities.

(14) Postretirement Benefits Other than Pensions

The University sponsors a plan to provide certain healthcare and life insurance benefits for qualified retirees. The University's employees may become eligible for these benefits if they retire while working for the University. Benefits and eligibility may be modified from time to time. In accordance with the 2001 plan amendment, all postretirement healthcare and life insurance benefits coverage for employees hired after October 1, 2000 has been eliminated.

The University reports the funded status of its postretirement plans on the Balance Sheets. The following table provides a summary of this unfunded plan as of June 30, 2020 and 2019:

| | 2020 | 2019 |
|---|---------------|-------------|
| Change in benefit obligation: | | |
| Benefit obligation at beginning of year | \$ 67,075,889 | 65,759,242 |
| Service cost | 272,887 | 247,339 |
| Interest cost | 2,097,806 | 2,574,893 |
| Participants' contributions | 600,000 | 831,918 |
| Amendments (A) | (8,616,284) | 732,278 |
| Actuarial loss (gain) (B) | 5,025,669 | 2,731,791 |
| Benefits paid | (4,349,326) | (6,004,355) |
| Subsidies received | 191,544 | 202,783 |
| Benefit obligation at end of year | 62,298,185 | 67,075,889 |
| Change in plan assets: | | |
| Employer contribution (C) | 3,557,782 | 4,969,654 |
| Plan participants' contributions | 600,000 | 831,918 |
| Benefits paid (C) | (4,349,326) | (6,004,355) |
| Subsidies received | 191,544 | 202,783 |
| Fair value of plan assets at end of year | — | — |
| Accrued postretirement health benefits obligation | \$ 62,298,185 | 67,075,889 |

(A) The Plan was amended on January 1, 2020 to eliminate the three post-65 Cigna medical plans which were integrated with medicare. They were replaced with a single Medicare Advantage-Part D plan (MA-PD) administered by Aetna. The single plan is being offered in lieu of the elimination of the post-65 drug coverage, as well as the \$1,200 annual subsidy, with a 3% cost of living adjustment, which was set to take effect on January 1, 2020. Effective January 1, 2020, Group One retirees (those hired pre-1996) will continue to contribute the same amounts they were contributing under the pre-January 1, 2020 plans; however, their contributions will not exceed the full cost of the MA-PD premium. The effect of this amendment was a decrease to the accrued postretirement obligation of \$8,616,284 as of June 30, 2020. The amendments to the Plan effective July 1, 2019 included an increase in the plan

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

deductible and lower coinsurance amounts for one of the options offered. In addition, premium rates for all other plan options were reduced by 10%. The effect of these amendments was an increase in the postretirement obligation of \$732,278 as of June 30, 2019.

(B) The actuarial loss in 2020 of \$5,025,669 was primarily the result of a mid-year discount rate change from 3.5% to 3.25% when the plan change was measured and the year-end discount rate change from 3.25% to 2.7%. The loss was partially offset by a change in mortality table and scale. The actuarial loss in 2019 of \$2,731,791 was primarily the result of change in the discount rate from 4.25% to 3.5%, offset by favorable claims and contribution changes (experience gains).

(C) The decrease in employer contribution was the result of the decrease in benefit claims paid during 2020.

The net periodic postretirement benefit expense (credit) includes the following components:

| | 2020 | 2019 |
|--------------------------------------|--------------|-------------|
| Net periodic benefit cost (credit): | | |
| Service cost | \$ 272,887 | 247,339 |
| Interest cost | 2,097,806 | 2,574,893 |
| Amortization of prior service credit | (5,031,097) | (3,909,814) |
| Amortization of net loss | 1,800,489 | 940,135 |
| Total net periodic benefit credit | \$ (859,915) | (147,447) |

The discount rates were as follows:

| | 2020 | 2019 |
|---|-------------|-------------|
| Benefit obligation weighted average assumptions as of June 30, 2020 and 2019: | | |
| Discount rate | 2.70% | 3.50% |
| Benefit cost weighted average assumptions for the years ended June 30, 2020 and 2019: | | |
| Discount rate * | 3.5%/3.25% | 4.25% |

* A 3.5% rate was used for July 1, 2019 through December 31, 2019. A 3.25% rate was used for January 1, 2020 through June 30, 2020 to reflect the applicable rate at January 1, 2020, the date the plan changes were implemented.

PACE UNIVERSITY
Notes to Financial Statements
June 30, 2020 and 2019

Other changes in postretirement benefit obligations recognized in net assets without donor restriction include the following components:

| | <u>2020</u> | <u>2019</u> |
|--------------------------------------|---------------------|------------------|
| New prior service (credit) cost | \$ (8,616,284) | 732,278 |
| Actuarial net loss | 5,025,669 | 2,731,791 |
| Amortization of prior service credit | 5,031,097 | 3,909,814 |
| Amortization of net loss | <u>(1,800,489)</u> | <u>(940,135)</u> |
| | <u>\$ (360,007)</u> | <u>6,433,748</u> |

As of June 30, 2020 and 2019, the items not yet recognized as net periodic postretirement benefit cost are as follows:

| | <u>2020</u> | <u>2019</u> |
|----------------------|---------------------|-------------------|
| Prior service credit | \$ (13,426,171) | (9,840,984) |
| Net loss | <u>21,593,610</u> | <u>18,368,430</u> |
| | <u>\$ 8,167,439</u> | <u>8,527,446</u> |

The estimated prior service credit and net loss that will be amortized into net periodic benefit cost in 2021 are \$(6,253,772) and \$2,242,889, respectively.

For measurement purposes, a 6.5% and 7.0% annual rate of increase in the medical per capita cost of covered healthcare benefits was assumed for pre-age and post-age 65 coverage for the years ended June 30, 2020 and 2019, respectively, and then decreasing to 4.50% in 2024 and remaining at that level thereafter. The healthcare cost trend rate assumption has a significant effect on the accrual. A 1.0% increase in the rate translates to an increase in the accumulated postretirement benefit obligation and service and interest cost of \$9,084,201 and \$373,456, respectively, in 2020. A 1.0% decrease in the rate translates to a decrease in the accumulated postretirement benefit obligation and service and interest cost of \$7,290,549 and \$295,528, respectively, in 2020.

Projected plan benefit payments for each of the next five fiscal years and the five years thereafter are as follows:

| | |
|-------------------|--------------|
| 2021 | \$ 2,928,464 |
| 2022 | 3,028,353 |
| 2023 | 3,131,222 |
| 2024 | 3,199,881 |
| 2025 | 3,238,457 |
| 2026 through 2030 | 16,084,501 |

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

(15) Defined-Contribution Retirement Plan

The University has a defined-contribution retirement plan established in accordance with Section 403(b) of the IRC of 1986, which covers substantially all full-time employees. Teachers Insurance and Annuity Association and College Retirement Equities Fund (TIAA-CREF), Fidelity Management Trust Company (Fidelity), and T. Rowe Price Trust Company (T. Rowe Price) are the plan's record keepers and custodians. In 2011, the University selected TIAA-CREF as the University's sole 403(b) vendor effective January 1, 2011. Existing accounts with Fidelity and T. Rowe Price continue to be part of the plan, but new contributions can only be made to TIAA-CREF accounts.

The University has made annual plan contributions, which are vested immediately for the benefit of the participants. The University's contributions under the plan for the years ended June 30, 2020 and 2019 amounted to \$10,632,100 and \$11,745,471, respectively. In response to the COVID-19 pandemic, the University suspended the employer matching contributions to the defined-contribution retirement plan effective June 1, 2020.

(16) Net Assets with Donor Restrictions

Net assets with donor restrictions at June 30, 2020 and 2019 are available to support the following areas:

| | <u>2020</u> | <u>2019</u> |
|---------------------------|-----------------------|--------------------|
| Instruction | \$ 51,868,291 | 45,776,149 |
| Research | 1,714,833 | 1,224,510 |
| Academic support | 40,792,926 | 38,490,106 |
| Student activities | 3,612,157 | 3,135,435 |
| Institutional support | 8,688,788 | 9,504,991 |
| Capital projects | 31,696,285 | 36,262,695 |
| Scholarships | 80,057,882 | 77,232,266 |
| Contributions receivable | 4,241,238 | 3,681,802 |
| Split-interest agreements | 1,610,936 | 1,672,110 |
| | <u>\$ 224,283,336</u> | <u>216,980,064</u> |

Net assets of \$42,019,511 and \$45,419,294 as of June 30, 2020 and 2019, respectively, are available to support the Lubin School of Business, expendable only for projects approved by the donors or the donors' designee.

(17) Scholarships and Fellowships

Tuition and fees are presented net of amounts awarded to students to defray their cost of attending the University. The amount awarded totaled \$206,727,257 and \$201,483,977 for the years ended June 30, 2020 and 2019, respectively.

PACE UNIVERSITY
Notes to Financial Statements
June 30, 2020 and 2019

(18) Leases

The University leases office, student housing, and classroom space under several operating lease agreements expiring at various dates through 2049. The minimum annual rentals in connection with such leases are as follows:

| | Active leases as of June 30, 2020 |
|----------------------|--|
| | <u> </u> |
| Year ending June 30: | |
| 2021 | \$ 33,605,793 |
| 2022 | 37,651,768 |
| 2023 | 25,892,024 |
| 2024 | 25,340,669 |
| 2025 | 26,139,884 |
| 2026 and thereafter | <u>664,212,668</u> |
| | <u>\$ 812,842,806</u> |

Included in the above are lease commitments for student housing of \$505,705,332 through 2049.

Total rental expense for the years ended June 30, 2020 and 2019 was \$42,547,030 and \$41,994,783, respectively. Deferred rent obligation was \$41,684,339 and \$35,174,496 at June 30, 2020 and 2019, respectively, which represents the effect of straight-line of the total minimum lease payments over the lease terms.

On January 1, 2020, the University entered into a lease agreement for a building to be constructed at 15 Beekman Street, New York, NY (the New Lease). The New Lease includes the construction of two components, an educational unit and a dormitory unit (collectively, the Units). The New Lease did not meet the criteria to be recognized in 2020 and will be recognized in a future period. The total expected lease payments under the terms of the lease agreement upon delivery are as follows:

| | |
|-----------------------|-----------------------|
| Years after delivery: | |
| First | \$ 13,473,240 |
| Second | 13,810,071 |
| Third | 14,155,323 |
| Fourth | 14,509,206 |
| Fifth | 14,871,936 |
| Thereafter | <u>520,691,880</u> |
| | <u>\$ 591,511,656</u> |

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

(19) Expenses

Expenses are reported in the Statements of Activities in categories recommended by the National Association of College and University Business Officers. The University's primary program services are instruction and research. Expenses reported as academic support, student services, institutional support, and auxiliary enterprises are incurred in support of these primary program services. Institutional support includes fund-raising expenses of \$6,155,298 and \$6,364,592 for the years ended June 30, 2020 and 2019, respectively. For purposes of reporting fund-raising expenses, the University includes only those fundraising costs incurred by its development office.

(20) Allocation of Certain Expenses

Expenses are presented by functional classification in accordance with the overall mission of the University on the Statements of Activities. With the adoption of ASU No. 2016-14, each functional classification displays all expenses related to the underlying operation by natural classification as detailed below for the years ended June 30, 2020 and 2019.

| | 2020 | | | | | | |
|-----------------------|--|--------------------------------------|----------------------|---------------------------------------|-------------------|---|--|
| | Compensation and fringe benefits | Supplies, services, and other* | Professional fees | Utilities and plant contracts** | Depreciation | Interest and other debt-related expenses | Total per statement of activities operating |
| Instruction | \$ 114,463,726 | 9,681,274 | 2,550,335 | 6,123,264 | 3,200,426 | 1,398,569 | 137,417,594 |
| Research | 1,572,257 | 657,213 | 877,557 | 358,801 | 202,080 | 78,499 | 3,746,407 |
| Academic support | 31,103,609 | 7,640,675 | 1,106,126 | 8,385,803 | 4,945,500 | 1,781,029 | 54,962,742 |
| Student services | 27,932,700 | 10,461,166 | 2,197,838 | 4,750,446 | 2,693,887 | 1,439,669 | 49,475,706 |
| Institutional support | 36,927,172 | 3,533,209 | 5,708,426 | 13,208,902 | 2,152,074 | 786,161 | 62,315,944 |
| Auxiliary enterprises | 2,731,336 | 16,186,982 | 422,696 | 41,423,721 | 6,232,538 | 3,439,897 | 70,437,170 |
| Total 2020 | <u>\$ 214,730,800</u> | <u>48,160,519</u> | <u>12,862,978</u> | <u>74,250,937</u> | <u>19,426,505</u> | <u>8,923,824</u> | <u>378,355,563</u> |
| | 2019 | | | | | | |
| | Compensation and fringe benefits | Supplies, services, and other* | Professional fees | Utilities and plant contracts** | Depreciation | Interest and other debt-related expenses | Total per statement of activities operating |
| Instruction | \$ 117,091,992 | 9,238,958 | 2,387,568 | 6,055,883 | 3,159,865 | 1,433,945 | 139,368,211 |
| Research | 1,313,109 | 825,649 | 965,150 | 350,053 | 199,519 | 80,121 | 3,733,601 |
| Academic support | 30,915,302 | 6,983,096 | 1,040,614 | 8,632,486 | 4,882,822 | 1,811,981 | 54,266,301 |
| Student services | 28,387,402 | 7,870,504 | 2,389,237 | 4,913,089 | 2,659,745 | 1,485,818 | 47,705,795 |
| Institutional support | 37,096,930 | 5,487,787 | 5,233,430 | 10,593,037 | 2,124,799 | 800,176 | 61,336,159 |
| Auxiliary enterprises | 2,757,249 | 19,369,952 | 374,706 | 43,132,368 | 6,153,548 | 3,553,471 | 75,341,294 |
| Total 2019 | <u>\$ 217,561,984</u> | <u>49,775,946</u> | <u>12,390,705</u> | <u>73,676,916</u> | <u>19,180,298</u> | <u>9,165,512</u> | <u>381,751,361</u> |

* Supplies, services, and other primarily consists of student meal plans, technology service contracts, travel, marketing and publications, graduate student assistantships, and, for 2020, awards to students under the CARES Act.

** Utilities and plant contracts primarily consists of leased property expenses, and janitorial and security contracts.

PACE UNIVERSITY

Notes to Financial Statements

June 30, 2020 and 2019

(21) Contingency

The University is involved in various legal proceedings and claims arising in the normal course of business. Management of the University does not expect the ultimate resolution of these actions to have a material adverse effect on the University's financial position.

(22) Subsequent Events

In accordance with ASC Subtopic 855-10, *Subsequent Events*, the University evaluated subsequent events after the balance sheet date of June 30, 2020 through November 19, 2020, which was the date the financial statements were issued, and determined that there were no additional matters required to be disclosed.